# VANITA VISHRAM WOMEN'S UNIVERSITY

(Managed By: Vanita Vishram, Surat)

1st Women's University of Gujarat



# JYOTI DALAL SCHOOL OF COMMERCE AND

# MANAGEMENT

# **DEPARTMENT OF COMMERCE**

**BACHELOR OF COMMERCE** 

## **B.COM.**

**SYLLABUS** 

AS PER NEP-2020

W.E.F 2023-24



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### 1. PREAMBLE – VVWU

Vanita Vishram Women's University (VVWU) is the First-ever Women's University of Gujarat approved by the Government of Gujarat under the provisions of the Gujarat Private Universities Act, 2009. It is a University committed to achieve Women's Empowerment through Quality Education, Skill Development, and by providing employment opportunities to its girl students through its model curriculum, integration of technology in pedagogy and best-in-class infrastructure. The focus is on prioritizing practical component and experiential learning supported through academia-industry linkages, functional MoUs, skill development training, internships etc. It aims at providing opportunities to the girl students for holistic development and self-reliance.

#### **VISION**

Empowerment of women through quality education and skill development, so as to make them strong pillars of stability in the society.

#### **MISSION**

To provide Education & Professional Training to all women for their all-round development, so as to enable them to become economically independent and socially empowered citizens.



### 2. SALIENT FEATURES

- Based on NEP-2020 & CBCS
- Interdisciplinary as well as Multidisciplinary.
- Practical-oriented, Skill-based & Vocation-based.
- Based on Experiential learning.
- Greater exposure to Internship, Hands-on Training, Project Work, Field Work, Presentation etc.
- Mode of teaching shall be Offline.
- Qualified & Competent Faculty Members for effective teaching-learning.
- Employment-Generating



### 3. INTRODUCTION OF THE PROGRAMME

Bachelor of Commerce (B.Com.) is the best option for students who want to make a career in Commerce, Accounting, Finance, Education, Management, Banking and Insurance Fields. It is also ideal for those who wish to pursue Chartered Accountancy, Cost & Management Accounting, Company Secretary and Chartered Financial Analyst professional courses.

B.Com. is the most popular degree in the discipline of Commerce. A commerce graduate exhibits disciplinary knowledge in the subjects of Accountancy and Business Administration; is able to develop critical thinking; possess fine communication and soft skills; learns to work in team and gain research related skills which enables her to easily sink in the world of works and also builds confidence to become an entrepreneur.

The B.Com. (Honours) Programme aims to make the students employable and Self employable. It aims to make the students learn the writings and interpretation of books of accounts, be conversant with the financial and economic environment and acquire the management skills required to manage the business. It includes imparting and developing the oral and written communication, information technology and statistical as well as knowledge of legal framework. Considering the importance of self-employment, the programme aims to develop and inculcate entrepreneurial skills also among the students. Overall the course aims to work on the enrolled students to make them more productive, self-reliant and constructive for self as well as the society at large.

The four-year B.Com (Honours) programme is an attempt to introduce the nuances of commerce and industry. The curricula is designed in such a manner that it gives hands on training and exposure to practical aspects of the study. Smart classrooms, state-of-the-art infrastructure, lush green campus, professional, qualified and experienced teachers result into a conducive environment for the learners.



### 4. PROGRAMME OBJECTIVES (POs)

- PO1. To provide comprehensive knowledge in a range of subjects related to Commerce and Industry like banking, finance, marketing, human resources management.
- PO2. To enable students to have complete and up-to-date knowledge of Accountancy & various Branches of Accountancy.
- PO3. To enable students to gain various managerial, analytical, decision-making and accounting skills for improved career chances.
- PO4. To provide the students with the practical knowledge needed to work as executives, managers, tax consultants, audit assistants, and other financial support staff.
- PO5. To inculcate in the students the entrepreneurial abilities necessary to become successful entrepreneur.
- PO6. To develop acumen for Research in Accountancy, Commerce and related fields.
- PO7. To prepare job-ready professionals who are well-versed in technology and communication skills.
- PO8. To develop a conscious attitude towards business laws and ethics.
- PO9. To create awareness towards environmental concerns.
- PO10. To acquaint students with the fundamental statistical methods.

### 5. PROGRAM SPECIFIC OUTCOMES (PSO<sub>s</sub>)

Upon completion of the B.Com. programme, the students would:

- PSO 1. Gain thorough knowledge in the fundamentals of Commerce, Economics and Industry.
- PSO 2. Be able to use accounting tools and analyze the financial results useful in industry and research.
- PSO 3. Be able to practice professional ethics in their careers.
- PSO 4. Develop rational thinking and approach for research.
- PSO 5. Become well-trained, well-equipped, competent, resourceful and Industry ready professionals.
- PSO 6. Become aware about ongoing environmental issues.
- PSO 7. Gain effective communication and technical skills.
- PSO 8. Gain managerial, analytical and decision-making skills.
- PSO 9. Develop ability to pursue higher education, advanced research, competitive Examinations and gain employment.



### 6. PROGRAM HIGHLIGHTS:

Course Level	UG													
Program & Duration	B.Com:	Com: 3 Years, B.Com (Honours): 4 years mester system (1-8 semesters)												
Examination Type	Semeste	mester system (1-8 semesters) 0 Students per Division												
Intake	100 Stu	dents p	er Divisio	n										
Eligibility	10+2 in	-2 in Commerce/Arts/Science Stream												
Mapping between		PSO         PSO 2.         PSO 3.         PSO 4.         PSO 5.         PSO 6.         PSO 7.         PSO 8.         PSO 9												
POs and PSOs		1.												
	PO 1.													
	PO 2.													
	PO 3.													
	PO 4.													
	PO 5.													
	PO 6.													
	PO 7.													
	PO 8.													
	PO 9.													
	PO 10.													
Job Positions						utives, Ba								
		-		•		in various Firms Etc		f Commei	ce domain	n such as				



### 7. SCHEME OF ASSESSMENT

Following is the scheme of assessment followed by the University-

Weightage	<b>Continuous Comprehensive Evaluation (CCE)</b>	Semester End
(%)	(50%)	Evaluation (SEE)
		(50%)
100%	[Internal Exam] (20%) +	Semester End
	[1. Assignments/ 2. Project Work/ 3. Field Work/ 4.	Evaluation (SEE)
	QUIZ/ 5. Group Discussion/ 6. Role Play/ 7. (Lab	Whole Syllabus
	Record/Lab Performance/ Lab Work)/ 8. (Seminar/	
	Class Performance / Poster Presentation)/ 9. Viva-	
	voice/ 10. Book Review or Article Review/ 11. Case	
	Studies/ 12. Class Test / 13. Report Writing/ 14. Any	
	other as per the requirement of the subject]	
	(Any Two) (Thread-01 + Thread-02) (10% + 10%) +	
	[Attendance] (10%)	



### **8. CREDIT STRUCTURE**

NCrF Credit Level	Semester	Major (Core)	Minor (Electives)	Multi/ Inter- disciplinary	AEC	SEC/ Internship	VAC/ IKS	RP/ OJT	Total Credit per Sem.	Qualification /Certificate				
4.5 First	SEM-I	2*4=8	1*4=4	1*4=4	1*2=2	1*2=2	1*2=2	-	22	UG Certificate				
Year						(SEC)	(IKS)							
	SEM- II	2*4=8	1*4=4	1*4=4	1*2=2	1*2=2	1*2=2	-	22					
						(SEC)	(VAC)							
1st Year 7	Fotal Credits	16	8	8	4	4	4		44					
Exit 1:	Award of UG	certificate i	in Major cour	se with 44 credi	ts with a	dditional 4 cre	edits of Sur	mmer Internsl	nip in core s	pecific NSQF				
	Exit 1: Award of UG certificate in Major course with 44 credits with additional 4 credits of Summer Internship in core specific NSQF defined course OR continue with Major and Minor course for next NCrF credit level													
5.0	SEM-III	3*4=12	-	1*4=4	1*2=2	1*2=2	1*2=2	-	22	UG Diploma				
Second						(SEC)	(IKS)			-				
Year	SEM- IV	3*4=12	1*4=4	-	1*2=2	1*2=2	1*2=2	-	22					
						(SEC)	(VAC)							
2nd Year	Total Credits	40	12	12	8	8	8	-	88					
Exit 2:	Award of UG	<b>L</b>		se with 88 credit						pecific NSQF				
				ntinue with Maj	or and N		or next NC	CrF credit leve	1					
5.5 Third	SEM-V	3*4=12	2*4=8	-	-	1*2=2	-	-	22	UG Degree				
Year						(SEC)								
	SEM- VI	3*4=12	1*4=4	-	1*2=2	1*4=4	-	-	22					
						(Internship)								
	Total Credits	64	24	12	10	14	8	-	132					
Award o	f UG Degree in	Major cour	se with 132 cre	dits and Internsh	ip in core credit lev	-	continue w	ith Major and <b>N</b>	Minor course	e for next NCrF				

### **B.Com.** (Honours/Honours with Research)

म विसा व विमुलावे														
	Fourth Year Case – 1 (Honours)													
6.0														
Fourth	SEM- VIII	3*4=12	1*4=4	-	-	-	-	1*6=6(OJT)*	22	Degree				
Year														
4th Year T	Hear         Star         Star <th< td=""></th<>													
			Award of U	G Honours Degre	e in Maj	or course with t	otal 176 ci	redits						
	I	T	Fourth Ye	ar Case – 2 (Hono	ours with	Research)		1						
6.0	SEM- VII	3*4=12	1*4=4	-	-	-		1*6=6(RP)	22	UG				
Fourth										Honours				
Year										with				
	SEM- VIII	3*4=12	1*4=4	-	-	-		1*6=6(RP)	22	Research				
										Degree				
4th Year	Total Credits	88	32	12	10	14	8	12	176					
	A	ward of UG	Honours with	Research Degree	in Major	course with tot	al 176 cree	dits						

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# DEPARTMENT OF COMMERCE BACHELOR OF COMMERCE

**SEMESTER 2** 

# **SYLLABUS**

AS PER NEP-2020

W.E.F 2023-24



### 9. COURSE STRUCTURE – PAPER TITLES SEMESTER 2

Sem	Major	Minor	Multi- Disciplinary	Ability Enhancement Course (AEC)	Skill Enhancement Course (SEC)	Value Added Courses (VAC)	Summer Internship/ Project/ Online Course	Dissertation	Total Credit per Sem.
SEM-	2*4=8	1*4=4	1*4=4	1*2=2	1*2=2	1*2=2	-	-	22
II	Financial Accounting-II	Marketing Management	Elementary Statistics	Functional English-II	Computer Applications-II	Environmental Studies			
	Entrepreneurship Development	Indian Financial System							



### 10. TEACHING AND EVALUATION SCHEME FOR B.COM. ACADEMIC YEAR 2023-24

				То	achin	a Sch	mo	Examination Scheme													
		ry			aciiii	g Still		Theory						Practical						-	
Semester	Semester Course Code		Course Title	Contact Hou		ours	urs it		CCE			SEE			ССЕ			SEE			Total Credit
Sem	Cours	Course Category		Theory	Practical	Total	Total Credit	Credit	Max.	Passing	Max.	Passing	CCE+SEE Passing	Credit	Max.	Passing	Max.	Passing	CCE+SEE Passing	Total To	To
	COM203- 1C	Major	Financial Accounting – II	4	0	4	4	4	50	18	50	18	36	-	-	-	-	-	-	100	4
	COM204- 1C	Major	Entrepreneurship Development	4	0	4	4	4	50	18	50	18	36	-	-	-	-	-	_	100	4
	COE202-	Minor	Marketing Management	4	0	4	4	4	50	18	50	18	36	-	-	-	-	-	-	100	- 1
т	1C	MIIIOr	Indian Financial System	4	0	4	4	4	50	18	50	18	36	-	-	-	-	-	-	100	4
II	MDC202- 1C	Multidisciplinary	Elementary Statistics	4	0	4	4	4	50	18	50	18	36	-	-	-	-	-	-	100	4
	AEC202- 1C	AEC	Functional English-II	2	0	2	2	2	25	9	25	9	18	-	-	-	-	-	-	50	2
	SEC202- 1C	SEC	Computer Applications-II	0	4	4	2	-	-	_	-	-	-	2	25	9	25	9	18	50	2
	VAC201- 1C	VAC	Environmental Studies	2	0	2	2	2	25	9	25	9	18	-	-	-	-	-	-	50	2



# 11. SYLLABUS: SEMESTER 2



### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT JYOTI DALAL SCHOOL OF COMMERCE & MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) FY B.Com. Semester II

#### COURSE CODE: COM203-1C

#### MAJOR COURSE: FINANCIAL ACCOUNTING-II

Credit 4

Contact Hour per week 4

**Outline of the Course:** 

Course type	Theory
Level of the Course	200-299 Intermediate-level
Course Category	Major
Purpose of Course	Considering Accountancy as a core subject, the purpose of this course is to explore into few of those areas of Financial Accountancy which have practical relevance in the ordinary course of business.
Course Objective	CO 1. Develop skills for maintaining books of accounts for a branch.
	CO 2. Understand the Accounting entries for not-for-profit organizations.
	CO 3. Understand the concept of Consignment business and its accounting treatment in the books of both consignee and consignor
	CO 4. Acquire conceptual knowledge, Applicability and Accounting Treatment under Accounting Standards
Minimum weeks per Semester	15 (Including Class work, examination, preparation, holidays etc.)
Last Review / Revision	December 2023
Pre-requisite	Elementary knowledge of Accountancy
Teaching Methodology	Class Room Teaching, Group Discussion, Project and Assignment
<b>Evaluation Method</b>	50% Continuous Comprehensive Evaluation (CCE)- Formative
	50% Semester End Evaluation (SEE)- Summative



#### **Course Content:**

Units	Particulars	Weightage	Hours
	Accounting for Branch		
	Meaning and Types of Branches		
(1)	Preparation of Accounts under Debtors System	25%	14
	• Preparation of Accounts Under Stock Debtors		
	System		
	Accounts of Not-for-Profit Organizations		
	• Meaning of not-for-profit organizations		
	• Books and Accounts to be maintained in not-for-		
	profit organizations	<b></b>	4.6
(2)	• Important terminologies – Legacy, Life Membership,	25%	16
	Endowment Fund, Honorarium & Subscriptions.		
	• Preparation of Receipts and Payments Account,		
	Income and Expenditure Account and Balance Sheet		
	Consignment Accounts		
	Introduction to Consignment Business		
	Difference between Sale and Consignment		
	• Terms used in Consignment like Proforma Invoice,		
(3)	Accounting Sale, Normal & Abnormal Loss,	25%	16
	Valuation of Closing Stock, General & Del Credere		
	Commission etc.,		
	• Journal entries as well as Ledger Accounts in the		
	books of Consigner and Consignee		
	Accounting Standards		
	• AS – 3 Cash Flow Statement		
	• AS – 4 Contingencies and Events occurring after		
(4)	Balance Sheet Date	25%	12
	• AS – 5 Net Profit or Loss for the period, Prior period		
	items and Changes in Accounting Policies		
	• AS – 10 Plant, Property and Equipment		
REFERE	NCE		
Core refe			
	odern Accountancy (Volume – I & II) by M. Hanif & A. M	lukherjee MC	Graw Hi
	ucation (India) Private Limited		
	lvanced Accountancy Volume – 1 by S. P. Jain, K. L. Narang, S	immi Agrawal	& Monik
	hgal, Kalyani Publication		
3. Ac	counting Standards by D. S. Rawat, Taxman Publication, New	Delhi	

#### **Reference books:**

- 1. Financial Accounting by Mongo J. R., Ahuja Girish and Sehgal Ashok Mayur Paper Back, Noida
- 2. Advanced Accountancy by Shukla M. C., Grewal T. S. & Gupta S. C. S. Chand & Co. New Delhi.
- 3. Financial Accounting by R. L. Gupta & M. Radhaswamy Sultan Chand and Sons, New Delhi



#### **COURSE OUTCOMES:**

Upon successful completion of the course,

CO 1.	Students will acquire the knowledge of branch accounting, its meaning, types, method of
	maintaining the books of accounts. They will cultivate the ability of solving the problems
	of branch accounting.
CO 2.	Students will get the knowledge of preparation of final accounts of not for profit
	organizations.
CO 3.	Students will learn the concept of consignment accounting and its accounting treatment
	in the books of both consigner and consignee.
CO 4.	Students will know the Concept, Applicability and Accounting treatment of certain
	accounting aspects under $AS - 4$ , $AS - 5$ and $AS - 10$

#### **COURSE OUTCOMES MAPPING**

Unit No.	Title of the Unit	Course Outcomes								
		CO 1	CO 2	CO 3	<b>CO 4</b>					
1	Accounting for Branch									
2	Accounts of Not-for-Profit Organizations									
3	Consignment Account									
4	Accounting Standards									

### COURSE ARTICULATION MATRIX

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9
CO1									
CO2									
<b>CO3</b>									
<b>CO4</b>									



### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT JYOTI DALAL SCHOOL OF COMMERCE & MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) FY B.Com. Semester II

COURSE CODE: COM204-1C

MAJOR COURSE: ENTREPRENEURSHIP DEVELOPMENT

Credit 4

Contact Hour per week 4

### **Outline of the Course:**

Course type	Theory					
Level of the	200-299 Intermediate-level					
Course						
Course Category	Major					
Purpose of Course	The purpose of an entrepreneurship development subject in education is to provide individuals with the knowledge, skills, and mindset necessary to become successful entrepreneurs or to be more entrepreneurial in their careers and endeavors.					
<b>Course Objective</b>	CO 1. To understand meaning & development of Entrepreneurship in India					
	CO 2. Gain an insight about women entrepreneurship.					
	CO 3. Understand the establishment of an entrepreneurial venture					
	CO 4. Recognize the finance avenues available to entrepreneurs					
Minimum weeks per Semester	15 (Including Class work, examination, preparation, holidays etc.)					
Last Review / Revision	December 2023					
Pre-requisite	Elementary knowledge of management.					
Teaching Methodology	Class Room Teaching, Group Discussion, Project and Assignment					
Evaluation Method	50% Continuous Comprehensive Evaluation (CCE)- Formative50% Semester End Evaluation (SEE)- Summative					



#### **Course Content:**

Units	Particulars	Weightage	Hours
	Introduction:		
	Entrepreneurship - Concept and Evolution		
	• Entrepreneur – Concept, Characteristics and Classification of		
(1)	entrepreneurs.	30%	18
	Process of Entrepreneurship Development		
	Entrepreneurship Training Methods		
	Business Climate in India		
	Entrepreneurship Development:		
( <b>2</b> )	Identification of a good Business Opportunity	25%	15
(2)	• Contents of a Business Plan	2570	15
	Procedure of Setting up an Enterprise		
	Support Ecosystem for Entrepreneurship Development:		
	• Institution support to Entrepreneurs: Central and State		
(3)	level organizations	30%	18
	• Project Financing-Equity Financing, Angel Financing, Debt		
	Financing and Other Sources		
(4)	Women Entrepreneurship in India:		
	• Growth of women entrepreneurship in India with examples	15%	9
	Challenges of women entrepreneurship	10 / 0	
	Institutional Support to women entrepreneurs in India.		
REFE	RENCES:		

#### **Core Reference:**

- 1. Entrepreneurial Development and Small Business Enterprises by Poornima M. Charantimath, Pearson
- 2. Entrepreneurial Development by Dr. S. S. Khanka, S. Chand

#### **Reference Books:**

- 1. The Dynamics of Entrepreneurial Development by Vasant Desai, Himalaya Publishing House
- 2. Entrepreneurial Development by C. B. Gupta and N. P. Srinivasan, Sultan Chand and Sons
- 3. Entrepreneurship Development by E. Gordon and K. Natrajan, Himalaya Publishing House

#### **COURSE OUTCOMES:**

Upon successful completion of the course,

CO 1.	Students will acquire the knowledge of the entrepreneurial qualities and women
	entrepreneurship.
CO 2.	Students will identify and analyse the current business scenario.
CO 3.	Students will identify the institutions and finance available to aid the entrepreneurs
CO 4.	Students will identify and analyse the business opportunity in current business scenario.
CO 5.	Students will create a business plan for an entrepreneurial venture.
COU	DSE OUTCOMES MADDING

#### **COURSE OUTCOMES MAPPING**



Unit	Title of the Unit		Co	urse Outc	omes	
No.		CO 1	CO 2	CO 3	CO 4	CO 5
1	Introduction					
2	Women Entrepreneurship in India					
3	Entrepreneurship					
3	Development					
4	Support Ecosystem for					
	Entrepreneurship					
	Development					

### COURSE ARTICULATION MATRIX

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9
CO1									
CO2									
CO3									
CO4									
CO5									



### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT JYOTI DALAL SCHOOL OF COMMERCE & MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) FY B.Com. Semester II

#### **COURSE CODE: COE202-1C**

#### MINOR COURSE: MARKETING MANAGEMENT

Credit 4

Contact Hour per week 4

**Outline of the Course:** 

Course type	Theory
Level of the Course	200-299 Intermediate-level
Course Category	Minor Course
Purpose of Course	The purpose of this course is to deliver into few of those areas of Marketing
	Management which have practical relevance in ordinary course of business.
<b>Course Objective</b>	To help learners to:
	CO1. Understand concept of marketing management.
	CO2. Understand marketing environment.
	CO3. Learn about consumer behaviour and market segmentation
	CO4. Gain acquaintance about the tools of marketing mix.
Minimum weeks per Semester	15 (Including Class work, examination, preparation, holidays etc.)
Last Review /	December 2023
Revision	
Pre-requisite	Elementary knowledge of management and marketing terminology.
Teaching	Class Room Teaching, Group Discussion, Project and Assignment
Methodology	
<b>Evaluation Method</b>	50% Continuous Comprehensive Evaluation (CCE)- Formative
	50% Semester End Evaluation (SEE)- Summative



#### **Course Content:**

Module	Content	Weightage	Hours
	Introduction to Marketing		
1	• Concepts of Market and Marketing	20%	12
1	Marketing Management	20%	12
	Marketing Environment		
	<b>Consumer Behaviour and Market Selection</b>		
	Buying Motives		
	• Stages in Consumer Buying Process		
2	• Factors influencing consumer buying	20%	12
2	decisions	20%	12
	• Market segmentation -Concept,		
	Approaches/Bases of segmenting consumer		
	markets		
	Marketing Mix I		
	<ul> <li>Overview of Marketing Mix for goods and</li> </ul>		
	services.		18
	<ul> <li>Product: Concept, Product Life Cycle and</li> </ul>		
	New Product Development Process.	30%	
3	<ul> <li>Branding: Concept and qualities of good</li> </ul>		
J	brand name		
	<ul> <li>Packaging and Labelling: concept and</li> </ul>		
	functions		
	• Pricing: Concept and Factors affecting price		
	of a product, Pricing Policies and Pricing		
	Strategies		
	Marketing Mix II		
	• Channels of distribution- meaning and		
	importance		
	• Types of channels of distribution		
4	• Wholesaling and Retailing.	30%	18
	<ul> <li>Promotion: Concept and Importance</li> </ul>	5070	10
	<ul> <li>Promotion mix: Concept and Components-</li> </ul>		
	advertising, personal selling, sales promotion,		
	public relations, publicity and direct		
	marketing		

#### **REFERENCE:**

#### **Core Reference:**

- 1. Marketing management, S.A Sherlekar, R. Krishnamoorthy, Himalaya Publication
- 2. Marketing Management, Philip Kotler and Kevin Keller, Pearson Education
- Principles of Marketing, Kavita Sharma & Swati Aggarwal, Taxmann's Publication

#### **Reference Books:**

- 1. Marketing management, Rajan Saxena, Tata Mc Graw Hill
- 2. Marketing Management: Indian Cases, Prachi Gupta et al, Pearson

#### **COURSE OUTCOMES:**

Upon successful completion of the course, the student is able to

CO 1.	Identify the scope and significance of Marketing and coordinate the various marketing
	environment variables.
CO 2.	Understand consumer behaviour and market selection
CO 3.	Demonstrate strong conceptual knowledge in the functional area of marketing
	management.
CO 4.	Demonstrate effective understanding of application of functional areas of marketing
	management.
CO 5.	Develop analytical skills in identification and resolution of problems pertaining to
	marketing management.

#### **COURSE OUTCOMES MAPPING**

Unit	Title of the Unit	Course				
No.		CO 1	CO 2	CO 3	CO 4	CO 5
1	Introduction to Marketing					
2	Consumer Behaviour and					
	Market Selection					
3	Marketing Mix I					
4	Marketing Mix II					

#### COURSE ARTICULATION MATRIX

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9
<b>CO1</b>									
CO2									
CO3									
CO4									
CO5									



### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT JYOTI DALAL SCHOOL OF COMMERCE AND MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) FY B.Com. Semester II

#### **COURSE CODE: COE202-1C**

#### MINOR COURSE: INDIAN FINANCIAL SYSTEM

Credit 4

Contact Hour per week 4

**Outline of the Course:** 

Course type	Theory
Level of the Course	200-299 Intermediate-level
Course Category	Minor Courses
Purpose of Course	Considering Indian Financial System as a core subject, the purpose of this course is to deliver into few of those areas of Financial System which have practical relevance in ordinary course of business.
Course Objective	<ul> <li>To help the learners to:</li> <li>CO 1. Demonstrate an understanding of concepts and structure of financial system.</li> <li>CO 2. Develop an understanding of reforms and regulation of financial system</li> <li>CO 3. Understand organisation of financial markets.</li> <li>CO 4. Understand various financial instruments.</li> </ul>
Minimum weeks per Semester	15 (Including Class work, examination, preparation, holidays etc.)
Last Review / Revision	December 2023
Pre-requisite	Knowledge of basic financial terms.
Teaching Methodology	Class Room Teaching, Group Discussion, Project and Assignment
Evaluation Method	50% Continuous Comprehensive Evaluation (CCE)- Formative50% Semester End Evaluation (SEE)- Summative

#### **Course Content:**

Module	Content	Weightage	Hours
1	<ul> <li>Financial System in India</li> <li>Financial System: Overview and Functions</li> <li>Development of Financial System in India</li> <li>Structure of Indian Financial System</li> <li>Weakness of Indian Financial System</li> <li>Role of Financial System in Economic Development</li> </ul>	25%	15
2	<ul> <li>Financial Reforms and Regulation in India</li> <li>Financial Sector Reforms</li> <li>Overview of Key Acts governing Financial Sector in India</li> <li>Role of Regulatory Bodies in Financial System-RBI, SEBI, IRDA and PFRDA</li> </ul>	25%	15
3	<ul> <li>Financial Markets</li> <li>Financial Markets: Introduction and Classification</li> <li>Money Market: Overview, Functions and Classification</li> <li>Capital Markets: Overview, Functions and Classification</li> <li>Functions of Primary Markets and Secondary Markets</li> </ul>	25%	15
4	<ul> <li>Financial Instruments/Assets</li> <li>Capital Market Instruments</li> <li>Money Market Instruments</li> <li>Derivatives - Overview</li> <li>Foreign Capital-FDI and FII</li> </ul>	25%	15

#### **References:**

#### **Core References:**

- 1. The Indian Financial System by Bharati V. Pathak Pearson
- 2. Financial Markets and Financial Services by Vasant Desai, Himalaya Publishing House

#### **Reference Books:**

- Investment and Securities Markets in India by Dr. V.A. Avadhani, Himalaya Publishing House
- 2. Indian Financial System by M Y Khan, Tata McGraw Hill
- 3. Financial Markets and Services by Gordon Natrajan, Himalaya Publishing House

#### **COURSE OUTCOMES:**

Upon successful completion of the course,

CO 1.	Students will Gain insights about the constituents of Financial Markets
CO 2.	Students will be able to comprehend the Reforms and Regulations in Indian Financial System
CO 3.	Students will develop an understanding about financial markets.
CO 4.	Students will develop practical understanding about financial instruments.

#### **COURSE OUTCOMES MAPPING**

Unit	Title of the Unit	Course Outcomes					
No.		CO 1	CO 2	CO 3	CO 4		
1	Financial System in India						
2	<b>Reforms and Regulations in</b>						
	Indian Financial System						
3	Financial Markets						
4	Financial Instruments/Assets						

#### COURSE ARTICULATION MATRIX

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9
CO1									
CO2									
CO3									
CO4									

### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT



### JYOTI DALAL SCHOOL OF COMMERCE AND MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) FY B.Com. Semester II COURSE CODE: MDC202-1C MULTI-DISCIPLINARY COURSE: ELEMENTARY STATISTICS

Credit 4

Contact Hour per week 4

#### **Outline of the Course:**

Course type	Theory					
Level of the Course	200-299 Intermediate-level					
Course Category	Multi-Disciplinary					
Purpose	To impart knowledge of basic data analysis to the students so that they can					
	apply the knowledge in taking data based informed decisions.					
Course Objective	To help learners to:					
	CO1: Learn about Types of Data, Methods of Data Collection as per need.					
	CO2: Select appropriate descriptive statistics based on data type.					
	CO3: Understand appropriate use of Bivariate data analysis techniques.					
Minimum weeks	15 (Including Class work, examination, preparation, holidays etc.)					
per Semester						
Last Review /	December 2023					
Revision						
Pre-requisite	Basic knowledge of Calculation					
Teaching	Class Room Teaching, Discussion and Assignment					
Methodology						
<b>Evaluation Method</b>	50% Continuous Assessment (CA)					
	50% End Semester Examination (ESE)					

#### **Course Content:**



Module	Content	Weightage	Hours
1.	<ul> <li>A. Introduction to Statistics <ul> <li>Importance and role of Statistics in real life</li> <li>Types of data: Primary and Secondary</li> <li>Scales of measurements</li> <li>Difference between qualitative and quantitative data analysis</li> </ul> </li> <li>B. Classification and Presentation of data <ul> <li>Types of classification</li> <li>Tabular presentation of data</li> <li>Graphical presentation of data</li> </ul> </li> </ul>	25%	15
2.	<ul> <li>Measures of Central Tendency and Variation         <ul> <li>Mean, Median, Mode through different methods</li> <li>Different types of mean such as geometric mean, harmonic mean and weighted mean</li> <li>Range, Standard Deviation, Variance, Coefficient of variation, Quartile Deviation, Mean Deviation</li> <li>Selection of appropriate measures of central tendency and variation based on different scales of measurements</li> </ul> </li> </ul>	25%	15
3.	<ul> <li>Correlation: <ul> <li>Meaning and types of correlation</li> <li>Methods to examine correlation</li> <li>Scatter diagram</li> <li>Pearson's product moment correlation simple and for tied ranks</li> <li>Spearman's rank correlation</li> <li>Partial correlation</li> </ul> </li> </ul>	25%	15
4.	Regression:• Meaning and types of regression• Linear regression line and its meaning• Linear regression equation through least square normal equations• Assumptions of regression analysis • Introduction to Logistic regression	25%	15

#### **REFERENCES:**

#### **Core References:**

- 1. Business Statistics: Problems and Solution by J. K. Sharma, Vikas Publishing House
- 2. Applied Business Statistics by Ken Blackwiley
- 3. Fundamentals of Statistics By S.C Gupta, Himalaya Publishing House

#### **Reference Books:**

- 1. Business Statistics by Naval Bajpai, Pearson Education India
- 2. Business Statistics by A.P. Verma, Asian Books Private Limited
- 3. Statistics for Business and Economics by Dr. Seema Sharma, Wiley

#### **COURSE OUTCOMES:**

Upon successful completion of the course, students will be able to

CO 1.	Understand the different types of data and their appropriate classification and
	presentation approach.
CO 2.	Understand identification of appropriate measures of central tendency and
	variation based on data type.
CO 3.	Understand the different methods of correlation and regression analysis

#### **COURSE OUTCOMES MAPPING**

Unit	Unit Name		Course Outcomes			
No.		<b>CO1</b>	CO2	CO3		
1	A. Introduction to Statistics					
	B. Classification and Presentation of data					
2	Measures of Central Tendency and Variation					
3	Correlation					
4	Regression					

#### COURSE ARTICULATION MATRIX

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9
CO1									
CO2									
CO3									

#### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT



### JYOTI DALAL SCHOOL OF COMMERCE & MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) FY B.Com. Semester II COURSE CODE: AEC202-1C ABILITY ENHANCEMENT COURSE: FUNCTIONAL ENGLISH-II

Credit 2

Contact Hour per week 2

#### **Outline of the Course**

Course type	Theory					
Level of the Course	200-299 Intermediate-level					
Course Category	Ability Enhancement Course					
Purpose of Course	To equip individuals with the necessary language skills and confidence to communicate effectively in English, enabling them to succeed academically, professionally, and in various social settings					
Course Objective	<ul> <li>CO 1. Utilize their knowledge of functional English effectively for communicative purposes.</li> <li>CO 2. Learn language in authentic contexts.</li> <li>CO 3. Use English efficiently for routine.</li> <li>CO 4. Sharpen writing and speaking skills for better expression by providing authentic resources. Make students understand how the development of these skills will lead to their holistic development.</li> <li>15 (Including Class work, examination, preparation, holidays etc.)</li> </ul>					
per Semester	eks 15 (including Class work, examination, preparation, nondays etc.)					
Last Review / Revision	December 2023					
Pre-requisite	Elementary knowledge of English Language.					
Teaching	Class Room Teaching, Discussion and Assignment					
Methodology						
<b>Evaluation Method</b>	50% Continuous Comprehensive Evaluation (CCE)- Formative					
	50% Semester End Evaluation (SEE)- Summative					

#### **Course Content**



Unit	Title of the Unit	Weightage	Hours
No.			
1	Foundational Grammar (Practical)	34	10
	• The concept of mood in English grammar		
	(indicative, imperative, subjunctive)		
	• Time and tense relationships in complex sentences		
	• Active and passive voice and their functions		
	• Information structure (focus, topic, comment) in		
	English		
2	Introduction to Productive Skills	33	10
	Concept and Characteristics of Speaking		
	• Qualities of a Good Public Speaker		
	• Introduction to the Writing Skills		
	Concept and Characteristics of Writing		
3	Productive Skills (Practical)	33	10
	• Speaking in Public/ Group Discussion/ Debate		
	• Dialogue Writing/ Speech Writing for various		
	occasions		
	Paragraph/ Essay/ Report Writing		

#### **REFERENCES:**

- "An Introduction to Functional Grammar" by M. A. K. Halliday and Christian M. I. M. Matthiessen
- "Functional English Grammar: An Introduction for Second Language Teachers" by Michael A. K. Halliday and Ruqaiya Hasan
- Gupta, S.C. English Grammar & Composition. Arihant Publication. 2022.
- Mitra, Barun K. Personality Development and Soft Skills. Oxford University Press, 2015.
- Urmila Rai and S.M. Rai. Business Communication. 1st Edition, Mumbai: Himalaya Publishing House.
- Krishna Mohan and Meera Banerji. Developing Communication Skills. New Delhi: Macmillan India Private Ltd.
- Wren and Martin. English Grammar. MB publication, 2022.
- Ur, Penny. Teaching Listening Comprehension. Cambridge University Press
- Teaching Listening and Speaking : From Theory to Practice <u>https://www.professorjackrichards.com/wp-content/uploads/teaching-listening-and-</u> <u>speaking-from-theory-to-practice.pdf</u>

#### **COURSE OUTCOMES**

Upon successful completion of the course, students will be able to:



CO 1	Enable themselves to express ideas clearly and accurately with writing and speaking skills.
CO 2	Gain confidence in an academic and professional context.
CO 3	Analyze and improve pronunciation. Prepare themselves better for placements and
	beyond.

#### **COURSE OUTCOMES MAPPING**

Unit	Unit Name	Course Outcomes		
No.		CO1	CO2	CO3
1	Foundational Grammar (Practical)			
2	Introduction to Productive Skills			
3	Productive Skills (Practical)			

#### COURSE ARTICULATION MATRIX

	PSO1	PSO2	PSO3	PSO4	PSO5	PSO6	PSO7	PSO8	PSO9
CO1									
CO2									
CO3									

#### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT JYOTI DALAL SCHOOL OF COMMERCE AND MANAGEMENT Department of Commerce

#### Bachelor of Commerce (B.Com.) F.Y.B.Com. Semester II COURSE CODE: SEC202-1C

#### SKILL ENHANCEMENT COURSE: COMPUTER APPLICATIONS – II

Credit 2

Contact Hour per week 4

#### **Outline of the Course:**

Course type	Practical
Level of the Course	200-299 Intermediate-level
Course Category	Skill Enhancement Course
Purpose of Course	Commerce students need to acquire advanced computer skills to accomplish administration tasks smoothly and effectively. Data base and Networking knowledge enables them to effectively manage and utilize data, streamline business processes, and make informed decisions in a technologically driven business environment. Advanced skills in Spreadsheet provide ability to deal with complex tasks. From this course the students will acquire practical knowledge and hands on experience of these basic tools.
Course Objective	<ul> <li>CO 1. Familiarize students with the Data Base Management System.</li> <li>CO 2. Familiarize students with operating system properties and different computer networks.</li> <li>CO 3. Provide advanced skills in Spreadsheet.</li> </ul>
Minimum weeks	15
per Semester	
Last Review /	December 2023
Revision	
Pre-requisite	Basic knowledge of computer
Teaching	Computer LAB (Practical), Class Room Teaching, Discussion and
Methodology	Assignment
Evaluation Method	<ul><li>50% Continuous Comprehensive Evaluation (CCE)- Formative</li><li>50% Semester End Evaluation (SEE)- Summative</li></ul>



#### **Course Content:**

Units	Particulars	Weightage	Hours
1	<ul> <li>Introduction to Database Management System</li> <li>Field, Record, Table, Database</li> <li>Definition and need of DBMS</li> <li>How DBMS works?</li> <li>Advantages and Limitations</li> <li>Introduction to RDBMS</li> <li>DDL statements using open-source software (Create, Drop, Truncate, Raname, Alter)</li> <li>DML statements using open-source software (Insert, update, delete) and DQL (select)</li> </ul>	30 %	20
2	ComputerCommunicationandOperatingSystemSettings•••	30 %	20
3	Advanced functions in spreadsheet         • Sorting and filtering data         • Hyper linking         • Freeze panes         • Data visualization         • Insert table and insert chart         • Lookup Functions         • Pivot table and Pivot chart         • Macros         • Data Tables         • Scenario Manager         • Goal seek function         • Online Spreadsheet Editor	40 %	20
REFERE			

1. Vishnu Priya Singh- Computer Course (Illustrated), CompuTech Publications Ltd

#### **Reference books:**

1. Open Office Basic: An Introduction – James Steinberg – Gold Turtle Pub.

- 2. Henry Kroth & Silbershats, Database System Concept.
- 3. Ritendra Goel Computer Application in Management, New Age International
- 4. Gralla-Tech Media How Internet Works, QUE

#### **COURSE OUTCOMES:**

Upon successful completion of the course, the student will be able to

CO 1.	Understand the importance of the use of Data Base Management System.
CO 2.	Understand about functioning of computer operating system and network
CO 3.	Utilize the advanced functions in spread sheet to accomplish complex tasks and automate repetitive tasks.

#### **COURSE OUTCOMES MAPPING**

Unit	Title of the Unit	Course Outcomes					
No.		CO 1	CO 2	CO 3			
1	Introduction to Database Management System						
2	Computer Communication and Operating System Settings						
3	Advanced functions in spreadsheet						

#### COURSE ARTICULATION MATRIX

	PSO1	PSO2	PSO3	PSO4	PSO5	PSO6	PSO7	PSO8	PSO9
CO1									
CO2									
CO3									



#### VANITA VISHRAM WOMEN'S UNIVERSITY, SURAT JYOTI DALAL SCHOOL OF COMMERCE AND MANAGEMENT Department of Commerce Bachelor of Commerce (B.Com.) F.Y.B.Com. Semester II COURSE CODE: VAC201-1C COURSE TITLE: ENVIRONMENTAL STUDIES

Credit 2

Contact Hour per week 2

#### **Outline of the Course:**

Course type	Theory									
Purpose of Course	The students need to learn basic concepts of environment. How									
	environment impact our life on earth and which activities are harmful to									
	our environment and how we can contribute to wellbeing of our earth and									
	environment.									
Course Objective	CO 1. To develop the understanding basics concept of our environment									
	and its sustainable development.									
	CO 2. Demonstrate knowledge and understanding different component of environment.									
	CO 3. Demonstrate knowledge and understanding of the ecosystem and its functioning and impact on survival of organism on earth.									
	CO 4. To develop the ability to think critically about sustainable									
	development of our earth environment.									
Minimum weeks	15 (Including Class work, examination, preparation, holidays etc.)									
per Semester										
Last Review /	December 2023									
Revision										
Pre-requisite	10+2									
Teaching	Class Room Teaching and Discussion									
Methodology										
Evaluation Method	50% Comprehensive Continuous Evaluation (CCE)									
	50% Semester End Examination (SEE)									



Units	Particulars	% Weightage	Minimum Nos. of
		of Unit	Hours
1	<ul> <li>Introduction of Environment</li> <li>Definition and multidisciplinary nature of environmental studies.</li> <li>Concept and Components of environment (Atmosphere, Lithosphere and Hydrosphere)</li> <li>Bio-geochemical cycles</li> <li>Concept, structure and function of an ecosystem.</li> <li>Food chains, food webs and Energy flow in an ecosystem</li> <li>Terrestrial ecosystem: Forest ecosystem and Grassland ecosystem</li> </ul>	25	8
2	Aquatic ecosystems: Pond and ocean ecosystem     Natural Resources: Renewable and Non-renewable	25	8
	<ul> <li>Resources</li> <li>Land as a resource, soil erosion and land degradation, landslides, and desertification</li> <li>Forests: Use and over-exploitation, deforestation,</li> <li>Impacts of deforestation on biodiversity and tribal populations.</li> <li>Energy resources: Renewable and non-renewable energy sources, use of alternate energy sources, growing energy needs.</li> </ul>		
3	<ul> <li>Biodiversity and its Conservation</li> <li>Introduction — Definition, ecosystem diversity, Value of biodiversity,</li> <li>India as a mega-biodiversity nation;</li> <li>Threats to biodiversity: Habitat loss, poaching of wildlife, man- wildlife conflicts.</li> <li>Endangered and endemic species of India. Common plant and animal species.</li> <li>Conservation of biodiversity: In-situ and Ex-situ conservation of biodiversity</li> </ul>	25	7
4	<ul> <li>Environmental pollution</li> <li>Definition Causes, effects and control measures of: <ul> <li>Air pollution</li> <li>Water pollution</li> <li>Soil pollution</li> <li>Marine</li> <li>Noise pollution</li> <li>Thermal pollution</li> <li>Nuclear hazards</li> </ul> </li> </ul>	25	7



#### List of References & Text Books:

- Bharucha, E. (2013). Textbook of Environmental Studies for Undergraduate Courses. Universities Press.
- Asthana, D. K. (2006). Text Book of Environmental Studies. S. Chand Publishing.
- Basu, M., Xavier, S. (2016). Fundamentals of Environmental Studies, Cambridge University Press, India
- Singh, J.S., Singh, S.P. & Gupta, S.R. 2006. Ecology, Environment and Resource Conservation. Anamaya Publications.
- Sodhi, N.S. & Ehrlich, P.R. (Eds). 2010. Conservation Biology for All. Oxford University Press.
- Tiwari, G.N. & Ghosal. M. K. 2005. Renewable Energy Resources: Basic Principles and Application. Narosa Publishing House.
- R. K. Khitoliya., 2012. Environmental Pollution 2nd edition. S. Chand Publishing
- Pepper, I.L., Gerba, C.P. & Brusseau, M.L. 2006. Environmental and Pollution Science. Elsevier Academic Press.

• Purohit, S.S. & Ranjan, R. 2007. Ecology, Environment & Pollution. Agrobios Publications.

#### **COURSE OUTCOMES:**

CO 1.	Students will gain knowledge about Earth structure and its environment and ecology and biodiversity and its role in human welfare and its conservation
CO 2.	Students will develop the understanding about various natural resources and their management.
CO 3.	Students will be able to critically examine all sides of environmental issues and apply understanding from various disciplines such as psychology, law, literature, politics, sociology, philosophy, and religion to create opinions about how to interact with the environment on both a personal and a social level.
CO 4.	Students will understand the global character of environmental problems and ways of addressing them, including interactions across local to global scales.

Upon successful completion of the course,

#### **COURSE OUTCOMES MAPPING**

Unit	Title of the Unit	Course Outcomes					
No.		CO 1	CO 2	CO 3	CO 4		
1	Introduction of Environment						
2	Natural Resources:Renewableand Non-renewable Resources						
3	Biodiversity and Conservation						
4	Environmental pollution						



### COURSE ARTICULATION MATRIX

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9
CO1									
CO2									
CO3									
<b>CO4</b>									
CO5									



### **12. TEACHING METHODOLOGY**

A teaching method comprises the principles and methods used by teachers to enable student learning. In order to achieve its objective of focused process- based learning and holistic development, the teacher/faculty may use a variety of knowledge delivery methods:

#### A. LECTURES/CLASS WORKS:

Lectures should be designed to provide the learners with interesting and fresh perspectives on the subject matter. Lectures should be interactive in a way that students work with their teachers to get new insights in the subject area, on which they can build their own bridges to higher learning. Classwork has the ability to enhance relationships between teachers and students. Create goal- oriented tasks for students to prepare and enable self-learning.

#### **B. DISCUSSIONS/ SEMINARS/PRESENTATION:**

Discussions / seminars / presentation are critical components of learning and can be used as a platform for students to be creative and critical with old and new ideas. Besides developing critiquing skills, arriving at consensus on various real-life issues and discussion groups lead to innovative problem-solving and ultimately to success.

#### C. CASE STUDIES/ SELF-STUDY:

Real case studies, wherever possible, should be encouraged in order to challenge students to find creative solutions to complex problems of individual, community, society and various aspects of knowledge domain concerned. Technology is transforming higher Education learning and teaching though various case studies to improve overall standards.



#### D. PRACTICAL/PROBLEM SHEET:

Practical ability is the essential requirement for commerce undergraduates' ability structure, and it emphasizes that commerce undergraduates should have a good grasp of theory from practice and then apply the theory to practice, improving them own software developing skills and employability.

#### **E. ASSIGNMENTS:**

Assignments not only help students overcome their fear and stress but also help them learn more interesting facts about the subjects of commerce which are part of their syllabus and also out of curriculum.

#### **F. INDUSTRIAL TOURS:**

Commerce students have to know the things practically through interaction, working methods and employment practices. Moreover, it gives exposure from academic point of view. Main aim industrial visit is to provide an exposure to students about practical working environment.

#### G. TEAM WORK:

Teamwork based projects challenge the student to apply the technical knowledge they gain in college to solve meaningful and complex problems. Positive collaboration in the form of team work is critical in the classroom environment, for which it is necessary to transcend one's prejudices and predilections so as to achieve the desired outcomes. In the process of team work, learners will acquire the skills of managing knowledge acquisition and other collaborative learners, thereby understanding how to incorporate and balance personalities.



### **13. KEYWORDS**

- Bachelor of Commerce (B.Com.)
- Accounting
- Finance
- Communication
- Computer
- Entrepreneurship
- Environment
- Management