VANITA VISHRAM WOMEN'S UNIVERSITY SCHOOL OF COMMERCE AND BUSINESS MANAGEMENT DEPARTMENT OF BUSINESS MANAGEMENT



BACHELOR OF BUSINESS ADMINISTRATION (B.B.A.) HONOURS PROGRAMME

In

Specialization in Finance/Marketing/Human Resource Management

under Learning Outcomes-based Curriculum Framework (LOCF) for Under Graduate (UG) Education

SEMESTER 2

Core Courses (CC), Skill Enhancement Courses (SEC), Generic Elective Courses (GE)

Syllabus applicable to the students of the programme B.B.A. (Hons.) w.e.f. the Academic Year 2021-2022

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Vanita Vishram Women's University School of Commerce and Business Management Course Code: BM11030

B.B.A.(Hons.) Semester: II

Core Course: Cost & Management Accounting

(w.e.f. Academic Year 2021-2022) Credit: 6 (Theory-4 and Practical-2)

COST & MANAGEMENT ACCOUNTING

Course Objectives

To help learners to:

- Acquaint the students with the concept of Cost and Management Accounting.
- Impart knowledge regarding various techniques of Cost and Management Accounting.
- Develop the ability to evaluate and use accounting data to aid in managerial decision making.

Course Outcomes

After completion of the course, the student will be able to:

- Understand the basis of conventional and contemporary costing systems.
- Determine the costs of products and services,
- To determine selling price scientifically.
- Critically analyse relevant costs and provide recommendations for decision making.
- Prepare plans and budgets and analyse variances from standard cost to pinpoint areas that need control.

COURSE CONTENTS

Module	Content	Weightage
	A. Introduction to Cost Accounting:	
	 Concept of cost 	
	 Classification of Costs 	
_	 Methods of Costing 	
1	 Cost centre, Cost unit and Cost Object 	
	 Techniques of Costing 	
	B. Introduction to Management Accounting:	250/
	 Meaning and definition 	25%
	Nature and Scope of Management Accounting	
	Unit or Output Costing (Cost Sheet):	
2.	Conceptual theory related to Unit Costing	15%
	Unit Costing –Practical	
	Cost-Volume-Profit Analysis:	
3.	Introduction	
	Marginal cost	
	Contribution per unit	

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		Total contribution	
		Profit-Volume Ratio	
		Break-even Analysis: Cost Break-even Point, Composite	
		Break-even Point, Cash Break-even Point	
		Margin of safety	
		Cost-Volume-Profit Analysis –Practical	20%
		Cost volume Front Amarysis Fractical	2070
		Budgets and Budgetary Control:	
		Meaning	
		Objectives of Budgetary Control	
	4.	 Advantages of Budgetary Control 	
		Limitations of Budgetary Control	20%
		Fixed and Flexible Budget	20 /0
		Master Budget	
		Zero based budgeting	
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		Standard Costing and Variance Analysis:	
		Meaning of Standard Cost and Standard Costing,	
	5.	Advantages of Standard Costing	
	•		
		Limitations of Standard Costing	
		Material Variances	20%
		Labor Variances	

Sr. No.	Title	Author/s	Publication
1	A Textbook of Cost and Management Accounting	Arora, M.N. (2016)	Vikas Publishing House Pvt. Ltd.
2.	Management Accounting	R.S.N. Pillai Bagavathi	S. Chand
3.	Cost Accounting (Text, Problem and Cases)	Jawahar Lal Seema Srivastava Manisha Singh	Mc Graw Hill
4.	Management Accounting (Text, Problem and Cases)	M. Y. Khan P. K. Jain	Mc Graw Hill
5.	Cost & Management Accounting	Ravi M. Kishore	Taxmann's
6.	Problems and Solution in Cost Accounting	DR. S.N. Maheshwari	Sultan Chand & Sons
7.	Cost Accounting (Principles & Practices)	S.P. Jain & K. L. Narang	Kalyani Publishers

Vanita Vishram Women's University School of Commerce and Business Management Course Code: BM11040

B.B.A.(Hons.) Semester: II Core Course: Organizational Behaviour

(w.e.f. Academic Year 2021-2022)

Credit: 6 (Theory-4 and Practical-2)

Course Objectives

To help learners to:

- Develop cognizance of Organizational behavior.
- Understand the human interactions in an organization.
- Acknowledge different types of Attitude.
- Understand the different personality traits.
- Understand Organizational Power and Conflict

Course Outcomes

After completion of the course, the student will be able to:

- Analyse the Organizational behaviour concepts, and correlate Organizational concepts with Group Behaviour.
- Evaluate Different Personality types.
- Analyse Perception Process on Human Behaviour.
- Able understand and resolve organisational level conflicts

COURSE CONTENTS

Module	Content	Weightage
	Understanding the Nature of Organisational Behaviour:	15%
	 Introduction 	
	• Definition	
1.	Foundations of OB	
	Contemporary Aspects in OB	
	 Perspectives of OB 	
	Model of OB	
	Individual Behaviour:	35%
	A. Personality:	
	Meaning and Importance	
	 Personality Type A and Type B 	
	 Personality Traits affecting Behaviour 	
	 Determinants of Personality 	
	B. Perception:	
	• Concept	
2.	 Factor Influencing perception 	
	Perceptual Process	
	Distortion in Perception	
	C. Attitudes:	
	 Meaning and Definition of Attitude 	
	Components of Attitude	
	Types of Attitude	
	D. Motivation:	
<u> </u>	Meaning and Importance	

	Process of Motivation	
	Malow's Need Hierarchy Theory	
	Expectancy Theory	
	 Motivation across Cultures 	
	Dynamics of Organisational Behaviour:	35%
	A. Group Dynamics	
	• Concept	
	 Types of Groups 	
	 Stages of Group Development 	
	 Pitfalls of groups 	
	 Process of Group Formation 	
2	 Difference between groups and teams. 	
3.	B. Power and Conflict:	
	 Meaning and Definition of Power 	
	 Power Tactics 	
	 Sources of Power 	
	 Meaning and Definition of Conflict 	
	 Stages of Conflict 	
	 Levels of Conflict 	
	Conflict Resolution	
	Practical	15%
	 Presentation 	
4	Case study	
4	 Activities 	
	Role play	
	 Discussion on Popular Business Personalities 	

Sr. No.	Title	Author/s	Publication
1	Organisational Behaviour	K. Aswathappa	Himalaya Publishing House
2	Organisational Behaviour	L. M. Prasad	Sultan Chand and Sons
3	Organisational Behaviour	Stephen Robbins	Pearson Education
4	Organisational Behaviour	Fred Luthans	McGraw- Hill International Editions
5	Organisational Behaviour	Hellriegel, Slocum, Woodman	South Western Publication

Vanita Vishram Women's University School of Commerce and Business Management Course Code: EN12020

B.B.A. (Hons.) Semester: II

Ability Enhancement Compulsory Course: Communication Skills in English

(w.e.f. Academic Year 2021-2022) Credit: 2 (Theory-1 and Practical-1)

Objective:

The course aims to:

- Acquaint students with the details of academic and professional skills, soft skills and employability skills.
- Introduce soft skills as key differentiator in today's world.
- Explain and make students understand how soft skills, academic and professional skills and employability skills complement each other.
- Explain how all the above-mentioned skills are much needed for career growth.
- Make students understand that how the development of these skills will lead to their holistic development.

Course Content:

Module	Content				
	Academic & Professional Skills (Theory & Practical)				
1	Letter of Application				
1.	Resume/CV Writing				
	Interview Skills				
	Enhancing Writing Competence (Theory & Practical)				
	Drafting PPT				
2.	Drafting Representation				
	Drafting E-mails				
	Developing Soft Skills (Theory & Practical)				
2	Introduction to Soft Skills				
3.	Time Management				
	Leadership				
	Communication Skills: Socio-cultural Context (Theory &				
	Practical)				
4.	Emotional Intelligence				
	Overcoming Cross-cultural Communication Barriers				
	Conflict Management				

Sr.	Title	Author/s	Publication
No.			
1	Business Communication	Urmila Rai and S.M. Rai.	Himalaya Publishing House.
2	Developing Communication Skills	Krishna Mohan and Meera Banerji.	Macmillan India Private Ltd.
3	Effective Business Communication	Asha S. Kaul	Prentice-Hall of India Private Ltd.
4	Communication for Business: A Practical Approach.	Shirley Taylor.	Pearson Education.
5	Communication Skills.	Sunita Mishra et al.	Pearson Education
6	Technical Communication: Principles and Practice.	Meenakshi Raman and Sangeeta Sharma.	Oxford
7	Soft Skills & Employability Skills	Sabina Pillai & Agna Fernandez	Cambridge University Press
8	Personality Development and Soft Skills	Barun K. Mitra	Oxford University Press

Course Outcomes:

At the end of the course, the students will be able to:

- ✓ Display competence in utilizing academic and professional skills, soft skills and employability skills.
- ✓ Understand and imbibe the fact soft skills is a key determinant of one's success.
- ✓ Equip themselves to optimize their innate potential as well as to blend in effortlessly with their work environment.
- ✓ Prepare themselves better for placements and beyond.
- ✓ Develop insight regarding the challenges of the job market.

Vanita Vishram Women's University School of Commerce and Business Management Course Code: BT12020

B.B.A. (Hons.) Semester: II

Ability Enhancement Compulsory Course: Environmental Studies II

(w.e.f. Academic Year 2021-2022) Credit: 2 (Theory-1 and Practical-1)

Objective:

To help learners to:

- Study various types of environmental pollutions & what are their roles to prevent these pollutions.
- Understand the different environmental policies, laws & practices.
- Analyze and understand interactions between social and environmental processes.

Course Outcomes:

On successful completion of this course, the learners should be able to:

- Environmental pollution and its control and management
- Various environmental laws, treaties and ethics.
- Understand core concepts and methods from ecological and other sciences and their application in environmental problem-solving.
- Apply concepts and methodologies to analyze and understand interactions between social and environmental processes.
- Reflect critically about their roles and identities as citizens, consumers and environmental actors in a complex, interconnected world.

Course Content:

Module	Content	Weightage
1.	 Environmental pollution Definition Causes, effects and control measures of:- a. Air pollution b. Water pollution c. Soil pollution d. Marine pollution e. Noise pollution f. Thermal pollution g. Nuclear hazards Role of an individual in prevention of pollution. Disaster management: floods, earthquake, cyclone and landslides. 	30%
2.	 Environmental, Policies, laws and practices Concept of sustainability and sustainable development. Environmental treaties: Montreal protocol, Kyoto Protocol, conservation of wet land. Environment Laws. a. Air (Prevention and Control of Pollution) Act. 	30%

	b. Water (Prevention and control of Pollution) Act	
	c. Wildlife Protection Act	
	d. Forest Conservation Act	
	e. Environment: Rights and Duties	
	National green tribunal	
	Biodiversity Laws	
	Human Population and the Environment	20%
	 Population growth, human health and welfare; infectious 	
	and lifestyle diseases in contemporary world.	
	• Common Diseases: Air borne diseases(Tuberculosis,	
	Influenza), food-borne diseases(Cholera, Hepatitis) Vector	
3.	borne diseases (malaria, Dengue), Viral diseases (Covid-	
٥.	19)	
	• Drug addiction: Causes, Symptoms, Prevention and	
	Rehabilitation	
	• Environmental movements: Chipko Movement, Narmada	
	Bachao Andolan, Silent Valley Movement, Swacch Bharat	
	Mission	
	Field / practical work: (In Assignment form)	20%
	Students are required to carry out the following practical work	
	 Record the types of pollution of any visited area/your area 	
	• To identify the sources of air pollution in your area/any	
	visited area	
4.	• To identify the sources of water pollution in your area/any	
т.	visited area	
	• To identify the sources of noise pollution in your area/any	
	visited area	
	Detailed Case study of any latest disaster	
	Landslide and flash floods in Kedarnath.	
	- Landshide and hash floods in Redamatif.	

Sr. No.	Title	Author/s	Publication
1	A Textbook of Plant Ecology	Ambasht R. S. and N.K. Ambasht	CBS Publication
2	Ecology and Environment	P.D. Sharma	Snow White Publication
3	Modern Concepts of Ecology	H. P. Kumar	Vikas Publishing House Pvt. Ltd
4	Environmental Pollution	R. K. Khitoliya	S. Chand Publishing
5	Environmental and Pollution Science	Pepper, I.L, Gerba, C.P. & Brusseau, M.L.	Elsevier Academic Press
6	Ecology, Environment & Pollution	Purohit, S.S. & Ranjan, R	Agrobios Publications

Vanita Vishram Women's University School of Commerce & Business Management Course Code: BM31020

B.B.A. (Hons.) Semester: II Generic Elective: Macro Economics (w.e.f. A.Y. 2021-22)

Credit: 6 (Theory-4 and Practical-2)

Objective:

To help learners to:

- Understand the functioning of economy at the macro level
- Realize the importance of the indicators of the economy
- Enable the students to understand the concept of inflation, its causes & ways to control it.
- Understand the working of Central Bank & Tools of credit control.

Course Content:

Module	Content	Weightage
1.	 Inflation Meaning of Inflation Types of Inflation Demand Pull VS Cost Push Inflation Keynes Concept of Inflationary Gap Effects of Inflation Control of Inflation 	20%
2.	 Quantity Theory of Money Cash Transactions Approach-Fisher's Version Criticisms Against Fisher's Theory Cash Balance Approach-The Cambridge Version-Shortcomings of the Approach Superiority of Cambridge Version over Fisher's Version 	15%
3.	 Consumption Function Fundamental Psychological Law of Consumption Factors affecting Consumption Function Significance of Consumption Function Investment Function Introduction-Meaning Marginal Efficiency of Capital & Rate of Interest Factors affecting MEC Criticisms of MEC 	15%
4.	Central Bank & Tools of Credit Control	30%

	 Central Bank-Functions Instruments of Credit Control-General Methods Selective Methods 	
	Practical & Assignment	
5.	Group discussion	20%
	 Presentations 	

Sr. No.	Title	Author/s	Publication
1	Modern Economics	H. L. Ahuja	S. Chand Publishing New
			Delhi
2	Modern Economic Theory	K. K. Dewett	S. Chand & Co., New Delhi
3	Macro Economics Theory& Policy	H. L. Ahuja	Sultan-Chand & Co. New Delhi
4	Money, Banking, International	D. M. Mithani	Himalaya Publishing House
	Trade And Public Finance		

Course Outcomes:

After completion of the course, the student will be able to

- ✓ Understand the concept of Inflation, its effects on the economy & measures adopted by the government & central bank to control it.
- ✓ Students will be able to describe the banking & monetary system.
- ✓ Analyze the role of money & credit control policy.